

Global Finance names the World's Best Supply Chain Finance Providers 2012

NEW YORK, May 18, 2012 – *Global Finance* magazine has released its fifth annual rankings for the World's Best Supply Chain Finance Providers to be published in an exclusive survey in the July/August 2012 issue.

Global Finance launched the awards in recognition of the growing significance of the supply chain and the various financing solutions that are emerging to enhance working capital and reduce DPO and DSO for buyers and suppliers. *Global Finance* selected winners across seven global and eight regional categories.

Global Finance's editorial team — with input from industry analysts, corporate executives and technology experts — selected the best providers of supply chain financing and management services. A variety of subjective and objective criteria were used for choosing the winners. Factors considered included: market share and global coverage, product innovation, customer service, technology, execution skills and client-specific implementations.

“As the financial crisis continues to have repercussions in the real economy, businesses are increasingly looking for solutions to help them manage their working capital more efficiently—and that includes leveraging their credit rating to extend financing to suppliers that would not be otherwise able to obtain low-cost funding. While most companies are still focused on extending their Days Payables Outstanding, they recognize how that impacts their suppliers, and they are looking for solutions to help their suppliers manage working capital as well,” said Joseph Giarraputo, publisher of *Global Finance*. “In this year's awards, we are starting to see a wider range of financing providers participate in supply chain financing deals as banks' credit appetite continues to be impacted by heightened regulation.”

“The awards recognize those providers and customer implementations that deliver real cost savings, working capital benefits and efficiencies for buyers and suppliers as well as those firms that have developed innovative credit frameworks in order to extend financing deeper into the supplier chain.”

Find the full list of the
World's Best Supply Chain Finance Providers
on the following page.

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The reach of *Global Finance*

Global Finance, founded in 1987, has a circulation of 50,050 and readers in 163 countries. Its circulation is audited by BPA. *Global Finance's* audience includes chairmen, presidents, CEOs, CFOs, treasurers and other senior financial officers responsible for making investment and strategic decisions at multinational companies and financial institutions. *Global Finance* also targets the 8,000 international portfolio investors responsible for more than 80% of all global assets under professional management. Its website — GFmag.com — offers analysis and articles that are the heritage of 25 years of experience in international financial markets, and provides a valuable source of data on 192 countries. Headquartered in New York, with offices in London and Milan.

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GLOBAL WINNERS

Best Global Supply Chain Finance Provider - Bank:	Citi
Best Global Supply Chain Finance Provider - Non Bank:	Orbian
Best Supplier Support and Enrollment:	Basware
Best Payables Supplier Financing Solution:	PrimeRevenue
Best Pre-Shipment Financing Solution:	Standard Chartered
Best Customer Implementation of Supply Chain Financing Solution:	RBS and Carlsberg
Best Web-based Supply Chain Financing Solution:	PrimeRevenue OpenSci
Best Platform connecting Buyers, Suppliers and Financial Institutions:	TradeCard
Best Integrated Trade, Supply Chain Finance and Cash Management Solutions:	SEB
Best E-Procurement:	Ariba
Best Inventory Management:	TradeCard
Best Trade Document Management:	Citi
Best Analytics for Credit Scoring and Risk Assessment:	Dun & Bradstreet
Best Invoice Discount Management:	ICG Consulting
Best Supply Chain Risk Consulting Services Provider:	Marsh
Best Supply Chain Risk Insurance Provider:	FM Global

REGIONAL WINNERS

North America:	Citi
Western Europe:	RBS
Nordic Region:	SEB
Central & Eastern Europe:	UniCredit
Latin America:	Citi
Asia:	Standard Chartered
Africa:	Standard Chartered
Middle East:	HSBC



AWARDS CEREMONY

An Awards Ceremony for all winners will be conducted at the same time as the October, 2012 SIBOS conference in Osaka, Japan. More details to follow. For more information please contact: Katharine Frey, email: kfrey@gfmag.com or phone: 212-524-3212

To obtain the Supply Chain Finance Award logo, please contact
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