

# GLOBAL FINANCE

## Global Finance names the World's Best Supply Chain Finance Providers 2011

NEW YORK, May 17, 2011 – Global Finance magazine has released its fourth annual rankings for the World's Best Supply Chain Finance Providers to be published in an exclusive survey in the July/August 2011 issue.

Global Finance launched the awards in recognition of the growing significance of the supply chain and the various financing solutions that are emerging to enhance working capital and reduce DPO and DSO for buyers and suppliers. Global Finance selected winners across seven global and eight regional categories.

Global Finance editors — with input from industry analysts, corporate executives and technology experts — selected the best providers of supply chain financing and management services. A variety of subjective and objective criteria were used for choosing the winners. Factors considered included: market share and global coverage, product innovation, customer service, technology, execution skills and client-specific implementations.

“As the financial crisis continues to have repercussions in the real economy, businesses are increasingly looking for solutions to help them manage their working capital more efficiently—and that includes leveraging their credit rating to extend financing to suppliers that would not be otherwise able to obtain low-cost funding,” said Joseph Giarraputo, publisher and editorial director of Global Finance. “In this year’s awards there are more examples of large buyer-led organizations putting their balance sheets to work to assist targeted suppliers, and while most are still focused on extending their Days Payables Outstanding, they recognize now more than ever before how that impacts their suppliers. We are also starting to see a wider range of financing providers participate in supply chain financing deals as banks’ credit appetite continues to be impacted by heightened regulation.

“The awards recognize those providers and customer implementations that deliver real cost savings, working capital benefits and efficiencies for buyers and suppliers as well as those firms that have developed innovative credit frameworks in order to extend financing deeper into the supplier chain.”

Find the full list of the  
**World's Best Supply Chain Finance Providers**  
on the following page.



### The reach of *Global Finance*

*Global Finance*, founded in 1987, has a circulation of 50,050 and readers in 163 countries. Its circulation is audited by BPA. *Global Finance's* audience includes chairmen, presidents, CEOs, CFOs, treasurers and other senior financial officers responsible for making investment and strategic decisions at multinational companies and financial institutions. *Global Finance* also targets the 8,000 international portfolio investors responsible for more than 80% of all global assets under professional management. Its website —GFmag.com — offers analysis and articles that are the heritage of 24 years of experience in international financial markets, and provides a valuable source of data on 192 countries. Headquartered in New York, with offices in London and Milan.

**GFmag.com**

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### GLOBAL WINNERS

Best Global Supply Chain Finance Provider - Bank:	<b>Citi</b>
Best Global Supply Chain Finance Provider - Non Bank:	<b>Orbian</b>
Best Supplier Support and Enrolment:	<b>PrimeRevenue</b>
Best Payables Supplier Financing Solution:	<b>Standard Chartered</b>
Best Pre-Shipment Financing Solution:	<b>BNP Paribas Utexam Logistics</b>
Best Customer Implementation of Supply Chain Financing Solution:	<b>Citi, US Export-Import Bank and CNH America</b>
Best Web-based Supply Chain Financing Solution:	<b>RBS MaxTrad</b>

### REGIONAL WINNERS

North America:	<b>Citi</b>
Western Europe:	<b>Royal Bank of Scotland</b>
Nordic Region:	<b>SEB</b>
Central & Eastern Europe:	<b>UniCredit</b>
Latin America:	<b>Citi</b>
Asia:	<b>Standard Chartered</b>
Africa:	<b>Standard Chartered</b>
Middle East:	<b>HSBC</b>



### AWARDS CEREMONY

An Awards Ceremony for all winners will be conducted the morning of Monday September 26, 2011 at The National Press Club in Washington DC.

For more information on the awards and/or ceremony please contact:  
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*To obtain the Supply Chain Finance Award logo, please write to  
Chris Giarraputo: [chris@gfmag.com](mailto:chris@gfmag.com)*