

## Global Finance names the World's Best Investment Banks 2013

New York, February 22, 2013 — *Global Finance* announces the winners of the World's Best Investment Banks 2013 Awards, to be published in its April 2013 issue.

The past year was one of transition. Those banks that surpassed their peers did so by embracing reforms, restructuring, and implementing long-term strategic plans to succeed in the new regulatory environment. "Investment banks are now operating in a world where returns are expected to be lower than ever. The trust of one's clients is now the most important quality that an investment bank can have," said Joseph D. Giarraputo, publisher of *Global Finance*.

*Global Finance* editors, with input from industry experts, used a series of criteria—including market share, number and size of deals, service and advice, structuring capabilities, distribution network, efforts to address market conditions, innovation, pricing, after-market performance of underwritings and market reputation—to select the winners. Deals announced or completed in 2012 were considered.

### GLOBAL WINNERS

Best Investment Bank	J.P. Morgan
Best in Emerging Markets	Bank of America Merrill Lynch
Best in Frontier Markets	Qatar National Bank
Best Equity Bank	Morgan Stanley
Best Debt Bank	Bank of America Merrill Lynch
Best M&A Bank	Goldman Sachs
Best Up-and-Comer	BMO Capital Markets
Most Creative	Daiwa Securities

Find the full list of the [World's Best Investment Banks 2013](#) on the following pages.

### AWARDS CEREMONY

An Awards Ceremony for all winners will be conducted the morning of Saturday, October 12, 2013 at The National Press Club in Washington DC.

For more information on the awards and/or ceremony please contact:  
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The reach of Global Finance  
Global Finance, founded in 1987, has a circulation of 50,050 and readers in 163 countries. Its circulation is audited by BPA. Global Finance's audience includes chairmen, presidents, CEOs, CFOs, treasurers and other senior financial officers responsible for making investment and strategic decisions at multinational companies and financial institutions. Global Finance also targets the 8,000 international portfolio investors responsible for more than 80% of all global assets under professional management. Its website — [Gfmag.com](http://Gfmag.com) — offers analysis and articles that are the heritage of 26 years of experience in international financial markets, and provides a valuable source of data on 192 countries. Headquartered in New York, with offices in London and Milan.

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To obtain the Investment Bank Award logo, please write to  
Chris Giarraputo: [chris@gfmag.com](mailto:chris@gfmag.com)

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## DEALS OF THE YEAR

**Best Equity Deal:** US Treasury/American International Group (AIG) \$20.7 billion follow-on offering, September 2012.

**Bookrunners:** Citi, Deutsche Bank, Goldman Sachs, J.P. Morgan, Bank of America Merrill Lynch, Barclays, Morgan Stanley, RBC Capital Markets, UBS, Wells Fargo Securities, Credit Suisse

**Best Debt Deal:** Italy's Ministero dell'Economia e delle Finanze €18 billion four-year inflation-linked BTP Italia bonds, October 2012.

**Bookrunners/Lead Managers:** Monte dei Paschi, UniCredit

**Best M&A Deal:** Rosneftegaz's \$54.5 billion acquisition of TNK-BP from AAR and BP, October 2012.

**Advising Target:** Rothschild, Evercore Partners, UBS, Goldman Sachs, Morgan Stanley

**Advising Acquirer:** Barclays, Citi, VTB Capital, Bank of America Merrill Lynch, Deutsche Bank

## REGIONAL WINNERS

### NORTH AMERICA

Best Investment Bank	J.P. Morgan
Best Equity Bank	Morgan Stanley
Best Debt Bank	J.P. Morgan
Best M&A Bank	Goldman Sachs

### LATIN AMERICA

Best Investment Bank	Itaú BBA
Best Equity Bank	Santander
Best Debt Bank	Itaú BBA
Best M&A Bank	BTG Pactual

### WESTERN EUROPE

Best Investment Bank	Deutsche Bank
Best Equity Bank	UBS
Best Debt Bank	Deutsche Bank
Best M&A Bank	Lazard

### NORDIC

Best Investment Bank	Danske Bank
Best Equity Bank	Goldman Sachs
Best Debt Bank	Nordea Markets
Best M&A Bank	Deutsche Bank

### CENTRAL & EASTERN EUROPE

Best Investment Bank	VTB Capital
Best Equity Bank	Citi
Best Debt Bank	Gazprombank
Best M&A Bank	Deutsche Bank

## SECTOR WINNERS

Consumer	Citi
Financial Institutions	Citi
Healthcare	Piper Jaffray
Industrials/Chemicals	Jefferies
Infrastructure	China Construction Bank Corp
Media/Entertainment	J.P. Morgan
Metals & Mining	BMO Capital Markets
Oil & Gas	Goldman Sachs
Power	Morgan Stanley
Real Estate	Raymond James
Technology	Morgan Stanley
Telecoms	J.P. Morgan

## BEST LEGAL ADVISERS

Global	Skadden Arps Slate Meagher & Flom
North America	Cleary Gottlieb Steen & Hamilton
Latin America	Skadden Arps Slate Meagher & Flom
Western Europe	Freshfields
CEE	Cleary Gottlieb Steen & Hamilton
Asia-Pacific	Nagashima Ohno & Tsunematsu
Middle East	Freshfields
Africa	Clifford Chance

### ASIA-PACIFIC

Best Investment Bank	Nomura
Best Equity Bank	CITIC Securities
Best Debt Bank	Mizuho
Best M&A Bank	Citi

### MIDDLE EAST

Best Investment Bank	Samba Capital
Best Equity Bank	Banque Saudi Fransi
Best Debt Bank	HSBC
Best M&A Bank	Goldman Sachs

### AFRICA

Best Investment Bank	Standard Chartered
Best Equity Bank	FirstRand
Best Debt Bank	FirstRand
Best M&A Bank	Société Générale



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## COUNTRY WINNERS

### NORTH AMERICA

Canada BMO Capital Markets  
 US J.P. Morgan

### LATIN AMERICA

Argentina Banco de Galicia y Buenos Aires  
 Brazil Itaú BBA  
 Chile Banco de Chile  
 Colombia Bancolombia  
 Mexico Santander Mexico

### EUROPE

Austria Erste Group  
 Belgium Barclays  
 France BNP Paribas  
 Germany Deutsche Bank  
 Italy Mediobanca  
 Netherlands Rabobank  
 Poland J.P. Morgan  
 Portugal Espírito Santo Investment Bank  
 Russia VTB Capital  
 Spain BBVA  
 Sweden SEB  
 Switzerland Credit Suisse  
 Turkey FinansInvest  
 United Kingdom Barclays

### ASIA-PACIFIC

Australia Macquarie  
 China China International Capital Corp

Hong Kong  
 India  
 Indonesia  
 Japan  
 Kazakhstan  
 Malaysia  
 Mongolia  
 Philippines  
 Singapore  
 South Korea  
 Taiwan  
 Thailand

### MIDDLE EAST

Bahrain  
 Egypt  
 Israel  
 Kuwait  
 Lebanon  
 Oman  
 Qatar  
 Saudi Arabia  
 UAE

### AFRICA

Angola  
 Nigeria  
 South Africa

HSBC  
 Citi  
 Mandiri Sekuritas  
 Nomura  
 Kazkommerts Securities  
 CIMB  
 Optima Capital  
 BDO Capital & Investment Corp  
 DBS  
 Daewoo Securities  
 Grand Cathay Securities  
 Siam Commercial Bank

Gulf International Bank BSC  
 HSBC  
 Jefferies  
 NBK Capital  
 BankMed  
 BankMuscat  
 Qatar National Bank  
 Samba Capital  
 Samba Capital

Standard Bank Angola  
 FBN Capital  
 Standard Bank



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For more information on the awards and/or ceremony please contact:  
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 Award logo, please write to  
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