

Global Finance names the World's Best Investment Banks 2012

New York, February 17, 2012 — *Global Finance* announces the winners of the **World's Best Investment Banks 2012 Awards**, to be published in its April 2012 issue.

"The definition of success in investment banking became more complicated in the frenetic markets of last year," said Joseph D. Giarraputo, publisher of *Global Finance*. In a year when investment banks generally redefined success as "survival", simply being able to raise equity or debt capital at all, or just being able to prevent an M&A deal from falling through, became recognized as the overarching mark of success.

Global Finance editors, with input from industry experts, used a series of criteria—including market share, number and size of deals, service and advice, structuring capabilities, distribution network, efforts to address market conditions, innovation, pricing, after-market performance of underwritings and market reputation—to select the winners. Deals announced or completed in 2011 were considered.

GLOBAL AWARDS

Best Investment Bank	Goldman Sachs
Best Equity Bank	J.P. Morgan
Best Debt Bank	Bank of America Merrill Lynch
Best M&A Bank	Goldman Sachs
Best Up-and-Comer	Evercore Partners
Most Creative	Stifel Nicolaus

Find the full list of the **World's Best Investment Banks 2012** on the following pages.

AWARDS CEREMONY

An Awards Ceremony for all winners will be conducted at the same time as the World Bank/IMF Meetings on the morning of Saturday October 13, 2012 at the Foreign Correspondents' Club in Tokyo, Japan.

For more information on the awards and/or ceremony please contact:
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The reach of *Global Finance*

Global Finance, founded in 1987, has a circulation of 50,050 and readers in 163 countries. Its circulation is audited by BPA. *Global Finance's* audience includes chairmen, presidents, CEOs, CFOs, treasurers and other senior financial officers responsible for making investment and strategic decisions at multinational companies and financial institutions. *Global Finance* also targets the 8,000 international portfolio investors responsible for more than 80% of all global assets under professional management. Its website — GFmag.com — offers analysis and articles that are the heritage of 25 years of experience in international financial markets, and provides a valuable source of data on 192 countries. Headquartered in New York, with offices in London and Milan.

To obtain the Investment Bank Award logo, please write to
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SECTORS

Consumer	Citi
Financial Institutions	KBW
Health Care	Piper Jaffray
Infrastructure	Scotiabank
Industrial/Chemicals	Jefferies
Media/Entertainment	J.P. Morgan
Metals & Mining	BMO Capital Markets
Oil & Gas	Goldman Sachs
Power	Morgan Stanley
Real Estate	Raymond James
Technology	Morgan Stanley
Telecom	J.P. Morgan

REGIONAL AWARDS

NORTH AMERICA

Best Investment Bank	Goldman Sachs
Best Equity Bank	Bank of America Merrill Lynch
Best Debt Bank	Bank of America Merrill Lynch
Best M&A Bank	Goldman Sachs

WESTERN EUROPE

Best Investment Bank	Credit Suisse
Best Equity Bank	Credit Suisse
Best Debt Bank	Barclays Capital
Best M&A Bank	Goldman Sachs

ASIA

Best Investment Bank	China International Capital Corp
Best Equity Bank	Ping An Securities
Best Debt Bank	China International Capital Corp
Best M&A Bank	Nomura

CENTRAL & EASTERN EUROPE

Best Investment Bank	Goldman Sachs
Best Equity Bank	Goldman Sachs
Best Debt Bank	VTB Capital
Best M&A Bank	Deutsche Bank

NORDIC

Best Investment Bank	Pareto AS
Best Equity Bank	Pareto AS
Best Debt Bank	Nordea Markets
Best M&A Bank	SEB

LATIN AMERICA

Best Investment Bank	Itaú BBA
Best Equity Bank	Bank of America Merrill Lynch
Best Debt Bank	Santander
Best M&A Bank	BTG Pactual

MIDDLE EAST

Best Investment Bank	Samba Capital
Best Equity Bank	Gulf International Bank
Best Debt Bank	HSBC
Best M&A Bank	Goldman Sachs

AFRICA

Best Investment Bank	Standard Bank
Best Equity Bank	Java Capital
Best Debt Bank	Barclays Capital
Best M&A Bank	Goldman Sachs

COUNTRY AWARDS

NORTH AMERICA

Canada	BMO Capital Markets
US	Goldman Sachs

EUROPE

France	BNP Paribas
Germany	Deutsche Bank
Italy	Intesa San Paolo
Netherlands	ING
Portugal	CaixaBi
Russia	VTB Capital
Spain	BBVA
Sweden	Handelsbanken
Switzerland	Credit Suisse
Turkey	Oyak Yatirim
United Kingdom	Barclays Capital

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COUNTRY AWARDS (continued)

ASIA

Australia	Macquarie
China	China International Capital Corp
Hong Kong	HSBC
India	State Bank of India
Indonesia	Mandiri Sekuritas
Japan	Daiwa Capital Markets
Kazakhstan	Halyk Finance
Mongolia	Eurasia Capital
Singapore	Standard Chartered
South Korea	Samsung Securities
Taiwan	Fubon Financial

LATIN AMERICA

Argentina	Citi
Brazil	Bradesco BBI
Chile	LarrainVial
Colombia	Bancolombia
Mexico	Citi

MIDDLE EAST

Bahrain	Gulf International Bank
Egypt	Arab African International Bank
Israel	HSBC
Jordan	Arab Financial Investment
Kuwait	Markaz
Lebanon	BankMed
Oman	BankMuscat
Qatar	QInvest
Saudi Arabia	Samba Capital
UAE	Standard Chartered

AFRICA

Nigeria	FBN Capital
South Africa	Standard Bank

LEGAL ADVISERS

Global	Simpson Thacher & Bartlett
North America	Simpson Thacher & Bartlett
Western Europe	Linklaters
Asia	Linklaters
Central & Eastern Europe	Dewey & LeBoeuf
Latin America	Cleary Gottlieb Steen & Hamilton
Middle East & Africa	Linklaters

DEALS OF THE YEAR

Best Equity Deal:	Mining company Glencore International of Switzerland raised \$10.05 billion in an IPO on May 11, 2011
Lead Manager:	Citi
Global Bookrunners:	Credit Suisse, Morgan Stanley and Bank of America Merrill Lynch
Best Debt Deal:	Nationwide Building Society issued \$19.97 billion in mortgage-backed securities (Silverstone Master Issuer pic Series 2011-1) on October 31, 2011
Lead Managers:	Bank of America Merrill Lynch, Barclays Capital, J.P. Morgan, UBS and Nationwide Building Society
Best M&A Deal:	Kinder Morgan Inc acquired energy giant El Paso Corp for \$37.88 billion on October 16, 2011
Advising target:	Morgan Stanley and Goldman Sachs
Advising Acquirer:	Evercore Partners and Barclays Capital



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