



CALL FOR ENTRIES

Best Trade Finance Provider Award 2012

In February 2012, *Global Finance* will publish its selections for the World's Best Trade Finance Providers. *Global Finance* will select the best trade finance banks in 70 countries and 7 regions. The list of awards follows:

By Region	Bahrain	France	Kenya	Philippines	Taiwan
Americas	Belgium	Georgia	Kuwait	Poland	Thailand
Western Europe	Brazil	Germany	Latvia	Portugal	Turkey
Nordic Region	Bulgaria	Ghana	Lebanon	Qatar	Ukraine
C & E Europe	Canada	Greece	Lithuania	Romania	United Arab Emirates
Middle East	Chile	Hong Kong	Malaysia	Russia	United Kingdom
Africa	China	Hungary	Malta	Saudi Arabia	United States
Asia	Colombia	India	Mexico	Singapore	United States
	Czech Republic	Indonesia	Netherlands	Slovakia	Venezuela
By Country	Cyprus	Israel	New Zealand	South Africa	Vietnam
Angola	Denmark	Italy	Nigeria	South Korea	Yemen
Argentina	Egypt	Japan	Norway	Spain	
Australia	Estonia	Jordan	Oman	Sweden	
Austria	Finland	Kazakhstan	Pakistan	Switzerland	

Here is your opportunity to participate in the review process. *Global Finance* will obtain input from industry analysts, corporate executives, and technology experts. In many cases, banks are also able to present information and perspectives that may not be readily available to *Global Finance*. Performance will be judged over the period Q4 2010 through Q3 2011. It is not necessary to enter in order to win, but experience shows an entry increases success.

Those making submissions should provide concise information in the following areas:

1. Name, title, and contact details of executive who heads the trade finance function.
2. Transaction volume, market share and scope of global coverage – submit data to describe the scale of your trade finance operations, including comparisons with competitors.
3. Range of products such as risk management and forfeiting – submit data on the number of employees dedicated to trade finance and related areas.
4. Pricing — state pricing philosophy and competitiveness.
5. Technology — examples of leading-edge technology deployment.
6. Execution skills — examples of transactions that benefited clients, including innovative financing and overcoming obstacles.

Please note: Submissions should be in Word document format and should only include material that is suitable for the public domain.

NO APPLICATION FEE

Submissions should be made no later than December 10, 2011 and sent to:

Tania Vira email: tvira@gfmag.com or Global Finance 7 East 20th Street, 2nd Fl, New York, NY 10003

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