

# GLOBAL FINANCE



## CALL FOR ENTRIES

### Best Trade Finance Provider Award 2011

In February 2011, *Global Finance* will publish its selections for the World's Best Trade Finance Providers. *Global Finance* will select the best trade finance banks in 68 countries and 7 regions. The list of awards follows:

<b>By Region</b>	Bahrain	Georgia	Kuwait	Poland	Turkey
Americas	Belgium	Germany	Latvia	Portugal	Ukraine
Western Europe	Brazil	Ghana	Lebanon	Qatar	United Arab Emirates
Nordic Region	Canada	Greece	Lithuania	Russia	United Kingdom
C & E Europe	Chile	Hong Kong	Malaysia	Saudi Arabia	United States
Middle East	China	Hungary	Malta	Singapore	Venezuela
Africa	Colombia	India	Mexico	Slovakia	Vietnam
Asia	Czech Republic	Indonesia	Netherlands	South Africa	Yemen
	Cyprus	Israel	New Zealand	South Korea	
<b>By Country</b>	Denmark	Italy	Nigeria	Spain	
Angola	Egypt	Japan	Norway	Sweden	
Argentina	Estonia	Jordan	Oman	Switzerland	
Australia	Finland	Kazakhstan	Pakistan	Taiwan	
Austria	France	Kenya	Philippines	Thailand	

Here is your opportunity to participate in the review process. *Global Finance* will obtain input from industry analysts, corporate executives, and technology experts. In many cases, banks are also able to present information and perspectives that may not be readily available to *Global Finance*. Performance will be judged over the period Q4 2009 through Q3 2010. It is not necessary to enter in order to win.

Those making submissions should provide concise information in the following areas:

1. Name, title, and contact details of executive who heads the trade finance area at your bank.
2. Transaction volume, market share and scope of global coverage – submit data to describe the scale of your trade finance operations, including comparisons with competitors.
3. Range of products such as risk management and forfeiting – submit data on the number of employees dedicated to trade finance and related areas.
4. Pricing — state pricing philosophy and competitiveness.
5. Technology — examples of leading-edge technology deployment, including ability to create and amend letters of credit online.
6. Execution skills — examples of transactions that benefited clients, including innovative financing, supply-chain integration and overcoming obstacles.

**Please note:** Submissions should be in Word document format and should only include material that is suitable for the public domain.

**NO APPLICATION FEE**

**Submissions should be made no later than December 10, 2010 and sent to:**

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