

# Call For Entries



## Trade Finance and Supply Chain Finance Awards 2018

### ***Entry Deadline Extended To 13 November***

**In February 2018, *Global Finance* will publish its annual selections for the World's Best Trade Finance and Supply Chain Finance Providers.**

*Global Finance* will name the best trade finance providers in 90 countries, seven global regions and eight regions of the US. We also will select the best bank for trade finance globally, as well as the best banks in various service categories, such as document management and export finance.

The supply chain finance awards will include winners in seven global regions, as well as global winners for supply chain financing, customer implementation, and other categories.

The full list of awards for both can be found on the following pages.

***The awards will be presented at the BAFT Europe Bank-to-Bank Forum in London on Wednesday, 17 January, 2018.***

### **ABOUT GLOBAL FINANCE AWARDS**

*Global Finance's* awards and recognition programs are backed by a 31-year legacy of editorial accuracy and integrity. Our corporate and financial readers rely on them as the trusted standard of excellence for the financial industry. Our ratings and rankings are credible, reliable and real.

### **THE IMPORTANCE OF GLOBAL FINANCE AWARDS**

The proud distinction of being a *Global Finance* honoree is something every winner can and should use to stand out from and above their competitors.

Some of the ways *Global Finance* award winners have leveraged their status include:

- Advertising
- Internal communications
- Recruitment efforts
- Email signatures
- Investor relations information
- Social media campaigns
- Conference signage
- Press releases
- Stadium and airport signage
- Custom videos
- Promotional materials
- Websites
- In-branch signage
- Employee motivation programs
- Annual Reports

Earning a *Global Finance* award also allows individual honorees and entire departments to stand out within their own organizations, leading to higher visibility across their industry sector, improved staff retention and greater professional and personal recognition.

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Global winners will be recognized in the following categories.

### BEST TRADE FINANCE PROVIDERS

Best Bank for Trade Finance	Best Bank for Export Finance
Best Trade Finance Infrastructure Initiative	Best Bank for Structured Trade Finance
Best Bank for Commodity Finance	Best Bank for Trade Finance in Emerging Markets
Best Trade Document Management	Best Bank for Trade Finance in Frontier Markets
Best Trade Credit Insurance Provider	

### BEST SUPPLY CHAIN FINANCE PROVIDERS

Best Supply Chain Finance Provider – Bank	Best E-Procurement
Best Supply Chain Finance Provider – Non-Bank	Best Analytics for Credit Scoring/Supplier Risk Assessment
Best Customer Implementation	Best Invoice Discount Management
Best Pre-Shipment Financing Solution	Best Integrated Trade, Cash and Supply Chain Management
Best Platform Connecting Buyers/Sellers/Financial Institutions	

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Regional awards will be given for both Trade Finance and Supply Chain Finance in:

REGIONAL AWARDS		
Africa	Central & Eastern Europe	Middle East
Asia-Pacific	Latin America/Caribbean	North America
Western Europe		

Awards will be given for the Trade Finance category ONLY in the following countries and US Regions:

COUNTRY AWARDS					
Algeria	Chile	Guatemala	Lithuania	Palestine	Sweden
Angola	China	Honduras	Luxembourg	Panama	Switzerland
Argentina	Colombia	Hong Kong	Malaysia	Peru	Taiwan
Armenia	Croatia	Hungary	Malta	Philippines	Thailand
Australia	Cyprus	India	Mauritius	Portugal	Tunisia
Austria	Czech Republic	Indonesia	Mexico	Poland	Turkey
Azerbaijan	Denmark	Israel	Mongolia	Qatar	Ukraine
Bahrain	Egypt	Italy	Morocco	Romania	UAE
Bangladesh	El Salvador	Ivory Coast	Mozambique	Russia	UK
Belgium	Estonia	Japan	Namibia	Saudi Arabia	US
Botswana	Finland	Jordan	Netherlands	Senegal	Uruguay
Brazil	France	Kazakhstan	New Zealand	Singapore	Uzbekistan
Bulgaria	Georgia	Kenya	Nigeria	Slovakia	Venezuela
Cambodia	Germany	Kuwait	Norway	South Africa	Vietnam
Cameroon	Ghana	Latvia	Oman	South Korea	
Canada	Greece	Lebanon	Pakistan	Spain	

  

US REGIONAL AWARDS		
New England	Plains	Rocky Mountain
Mid-Atlantic	Southeast	Far West
Great Lakes	Southwest	



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### METHODOLOGY

With input from industry analysts, corporate executives and technology experts, *Global Finance* selects the winners based on objective and subjective factors. Our criteria include trade-related transaction volume, scope of global coverage, customer service, competitive pricing, risk management and innovative products, services and technology. Decisions are informed by provider submissions, and *Global Finance* will also conduct a poll of corporate readers. Performance will be judged over the period Q4 2016 through Q3 2017.

### ENTRY PREPARATION

***Take advantage of this opportunity to participate in the review process.***

It is not necessary to enter in order to win, but experience shows entries increase the chance of success. In many cases, entrants are able to present information and perspectives that may not be readily available to the editors of *Global Finance*. All submissions are strictly confidential.

Those making submissions should provide concise information in the following areas:

1. Transaction volume, market share and scope of global coverage. Submit data on the scale of your trade operations, including comparisons with competitors. For supplier finance awards, also submit number of customers using your solutions, number of countries involved and how many suppliers are enrolled.
2. Customer service. Submit customer endorsements (*Global Finance* may make further contacts for additional information).
3. Execution skills. Submit examples of client-specific examples of trade transactions and/or implementation of supply chain financing solutions and their associated benefits.
4. Commitment to the business. Submit (year on year) data in terms of technology investment, number of employees dedicated to the business, expansion and capabilities.
5. Technology. Provide examples of cutting-edge technology deployment and product innovation.
6. Please include the contact information requested below to ensure that your submission is processed properly.
  - Bank Name (as it should appear on awards-related announcements)
  - Award(s) Being Submitted For
  - Submission Contact Name/Title/Email/Phone
  - Communications Contact Name/Title/Email/Phone
  - Line of Business Head Contact Name/Title/Email/Phone

All contact information is required for entries to be considered.