



**Awards Presentation:
21st January 2015 at the
BAFT Europe Bank-to-Bank Forum**

CALL FOR ENTRIES

Trade & Supply Chain Finance Awards 2015

Page 1 of 4

In February 2015, *Global Finance* will publish its selections for the Trade & Supply Chain Finance Awards 2015.

This document includes separate entry information for the Trade Finance and Supply Chain Finance categories. We encourage you to enter in either or both areas. For the Trade Finance Awards, *Global Finance* will select the best trade finance providers in 83 countries and 7 regions and will present these awards at the BAFT Europe Bank-to-Bank Forum, on 21st January, 2015 in Amsterdam.

Trade Finance Award Categories

The Supply Chain Finance award categories follow on page 3.

Global Trade Finance Awards

Best Trade Finance Bank Best Trade Finance Program Best Trade Finance Multilateral Institution

Trade Finance Awards By Region

Americas Western Europe Nordic Region CEE Middle East Africa Asia Pacific

Trade Finance Awards By Country

Algeria	China	Hungary	Malta	Portugal	Ukraine
Angola	Colombia	India	Mauritius	Qatar	UAE
Argentina	Croatia	Indonesia	Mexico	Romania	UK
Armenia	Czech Republic	Israel	Mongolia	Russia	United States
Australia	Cyprus	Italy	Morocco	Saudi Arabia	Uzbekistan
Austria	Denmark	Japan	Mozambique	Singapore	Venezuela
Azerbaijan	Egypt	Jordan	Netherlands	Slovakia	Vietnam
Bahrain	Estonia	Kazakhstan	New Zealand	South Africa	Yemen
Bangladesh	Finland	Kenya	Nigeria	South Korea	
Belgium	France	Kuwait	Norway	Spain	
Brazil	Georgia	Latvia	Oman	Sweden	
Bulgaria	Germany	Lebanon	Pakistan	Switzerland	
Cambodia	Ghana	Lithuania	Palestine	Taiwan	
Canada	Greece	Luxembourg	Philippines	Thailand	
Chile	Hong Kong	Malaysia	Poland	Turkey	

NO APPLICATION FEE

Submissions should be made no later than November 14, 2014 and sent to:

Susan Berger email: Sberger@gfmag.com or Global Finance 7 East 20th Street, 2nd Fl, New York, NY 10003

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Trade & Supply Chain Finance Awards 2015

Page 2 of 4

Trade Finance Awards Submission Details

Take advantage of this opportunity to participate in the review process.

Those making submissions should provide concise information in the following areas:

1. Name, title, and contact details of executive who heads the trade finance function.
2. Transaction volume, market share and scope of global coverage – submit data to describe the scale of your trade finance operations, including comparisons with competitors.
3. Range of products such as risk management and forfeiting – submit data on the number of employees dedicated to trade finance and related areas.
4. Pricing — state pricing philosophy and competitiveness.
5. Technology — examples of leading-edge technology deployment.
6. Execution skills — examples of transactions that benefited clients, including innovative financing and overcoming obstacles.

It is not necessary to enter in order to win, but experience shows an entry increases the chance of success. In many cases, providers are able to present information and perspectives that may not be readily available to the editors of *Global Finance*. Submissions should only include material suitable for the public domain.

Performance will be judged over the period Q4 2013 through Q3 2014.

Global Finance will also conduct a poll of corporate readers and obtain input from industry analysts and experts.

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Page 3 of 4

In February 2015, *Global Finance* will publish its selections for the Trade & Supply Chain Finance Awards 2015.

This document includes separate entry information for the Supply Chain Finance and Trade Finance categories. We encourage you to enter in either or both areas. For the Supply Chain Finance Awards, *Global Finance* will recognize the firms and solutions that are best-of-breed in helping companies maintain healthy, well-funded supply chains and in driving down working capital costs for companies and their suppliers. We will present these awards at the BAFT Europe Bank-to-Bank Forum, on 21st January, 2015 in Amsterdam.

Supply Chain Finance Award Categories

The Trade Finance award categories appear on page 1

Global Supply Chain Finance Awards

Best Supply Chain Finance Provider – Bank
Best Supply Chain Finance Provider – Non-bank
Best Supplier Support And Enrollment
Best Payables Supplier Financing Solution
Best Pre-Shipment Financing Solution
Best Customer Implementation of a Supply Chain Financing Solution
Best Web-based Supply Chain Financing Solution
Best Platform connecting Buyers, Suppliers and Financial Institutions
Best Integrated Trade, Supply Chain Finance and Cash Management Solutions

Best E-procurement
Best Inventory Management
Best Trade Document Management
Best Analytics for Credit Scoring and Supplier Risk Assessment
Best Invoice Discount Management
Best Supply Chain Risk Consulting Services Provider
Best Supply Chain Risk Insurance Provider
Best Supplier Financing
Best Inventory Financing

Regional Supply Chain Finance Awards

North America
Latin America
Western Europe
Nordic Region

Central & Eastern Europe
Asia
Africa
Middle East

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Page 4 of 4

Supply Chain Awards Submission Details

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Those making submissions should provide concise information in the following areas:

1. The region(s) and categories you are nominating for
2. Volume, market share, and scope of global and/or regional coverage – submit data to describe the scale of your global and/or regional supply chain financing operations, the number of countries your financing solution covers, the number of customers using your supply chain financing solutions and how many suppliers are enrolled. Include any league tables or other comparisons with competitors
3. Customer service — submit customer endorsements (*Global Finance* may make further contacts for additional information)
4. Client-specific implementations of supply chain financing solutions and their associated benefits
5. Commitment to the business – in terms of technology investment, global and/or regional expansion, investment in global and regional supply chain financing solutions, details of global/regional supply chain financing capabilities
6. Any information that demonstrates your commitment to the Supply Chain Financing business
7. Technology — examples of cutting-edge technology deployment and product innovation on a regional and/or global level
8. Execution skills — examples of regional and/or global solutions that delivered significant benefits and cost savings for clients wanting to re-engineer their supply chain
9. Identify the business unit head and include their contact information

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Global Finance will also obtain input from industry experts, corporate executives and consultants.

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