

Press Release



Global Finance Names The Investment Banking Deals Of The Year 2018

NEW YORK, February 21, 2018 – *Global Finance* magazine has named its 19th annual Investment Banking Deals of the Year in an exclusive survey to be published in the April 2018 issue.

“Big deals, like Amazon’s acquisition of Whole Foods, get all the attention, but there are deals being done at every level around the globe,” said Joseph D. Giarraputo, publisher and editorial director of *Global Finance*. “Our awards recognize the deals this year that made a difference, regardless of size, and the financial institutions that made them possible.”

Global Finance editors, with input from industry experts, used a series of criteria—including deal structure, service and advice, distribution network, efforts to address market conditions, innovation and pricing —to score and select winners. Deals closed in 2017 were considered.

Please see the following page for the full list of *Global Finance*’s Investment Banking Deals of the Year 2018.



page 1 of 2

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About Global Finance

Global Finance, founded in 1987, has a circulation of 50,000 and readers in 192 countries. *Global Finance*’s audience includes senior corporate and financial officers responsible for making investment and strategic decisions at multinational companies and financial institutions. Its website — GFMag.com — offers analysis and articles that are the heritage of 31 years of experience in international financial markets. *Global Finance* is headquartered in New York, with offices around the world. *Global Finance* regularly selects the top performers among banks and other providers of financial services. These awards have become a trusted standard of excellence for the global financial community.

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INVESTMENT BANKING DEALS OF THE YEAR

Equity Deal Of The Year - Snap

Last year's Snap (parent company to Snapchat) was the biggest IPO equity deal of the year. With more than 200 million shares trading, the stock opened in March and rose more than 41% of its value.

Lead Banks: Morgan Stanley and Goldman Sachs.

Debt Deal Of The Year - DBS

DBS successfully priced a dual-tranche USD project bond issue of a total size of USD \$2 billion for PT Paiton Energy ("Paiton").

Top Underwriters: Morgan Stanley and Goldman Sachs

Joint Global Coordinators: Barclays and HSBC

Joint Lead Managers and Joint Bookrunners: Barclays, Vitigroup, DBS Bank Ltd, Deutsche Bank and HSBC

Joint Lead Manager: SMBC Nikko

Co-Managers: Mizuho Securities and Morgan Stanley

M&A Deal Of The Year - VTB Capital

On August 21, 2017, the owner of Essar Oil announced **the completion of the sale of 98% of Essar Oil to Rosneft** and a consortium of investors.

Advisor to EGFL: VTB Capital.

Consortium led by: Trafigura and UCP

Infrastructure Deal Of The Year - Macquarie Capital

In August 2017, a **Macquarie-led consortium completed the acquisition of UK Green Investment Bank plc** (now the Green Investment Group) from HM Government for £2.3 billion.

Members of the consortium were: Macquarie Group Limited, Macquarie European Infrastructure Fund 5 and Universities Superannuation Scheme.