

## Trade Finance and Supply Chain Finance Awards 2017

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In February 2017, *Global Finance* will publish its annual selections for the World's Best Trade Finance and Supply Chain Finance Providers.

*Global Finance* will name the best trade finance providers in 83 countries and nine global regions. We also will select the best bank for trade finance globally, as well as the best banks in various service categories, such as document management and export finance.

The supply chain finance awards will include winners in nine regions, as well as global winners for supply chain financing, customer implementation, and other categories.

The full list of awards for both can be found on the following pages.

**The awards will be presented at the BAFT Europe Bank-To-Bank Forum on January 18 in Madrid.**

### ABOUT GLOBAL FINANCE AWARDS

*Global Finance's* awards and recognition programs are backed by a 30-year legacy of editorial accuracy and integrity. Our corporate and financial readers rely on them as the trusted standard of excellence for the financial industry. Our ratings and rankings are credible, reliable and real. They cannot be bought. They can only be earned.

### THE IMPORTANCE OF GLOBAL FINANCE AWARDS

The proud distinction of being a *Global Finance* honoree is something every winner can and should use to stand out from and above their competitors.

Some of the ways *Global Finance* award winner status has been used include:

- Advertising
- Annual reports
- Conference signage
- Custom videos
- Employee motivation programs
- Internal communications
- Investor relations information
- Press releases
- Promotional materials
- Recruitment efforts
- Social media campaigns
- Stadium and airport signage
- Websites and emails

Earning a *Global Finance* award also allows individual honorees and entire departments to stand out within their own organizations, leading to higher visibility across their industry sector, improved staff retention and greater professional and personal recognition.

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Global winners will be recognized in the following categories.

### BEST TRADE FINANCE PROVIDERS

Best Bank for Trade Finance	Best Bank for Export Finance
Best Multilateral Institution for Trade Finance	Best Bank for Structured Trade Finance
Best Bank for Commodity Finance	Best Bank for Trade Finance in Emerging Markets
Best Trade Document Management	Best Bank for Trade Finance in Frontier Markets
Best Trade Credit Insurance Provider	

### BEST SUPPLY CHAIN FINANCE PROVIDERS

Best Supply Chain Finance Provider – Bank	Best E-Procurement
Best Supply Chain Finance Provider – Non-Bank	Best Analytics for Credit Scoring/Supplier Risk Assessment
Best Customer Implementation	Best Invoice Discount Management
Best Pre-Shipment Financing Solution	Best Integrated Trade, Cash and Supply Chain Management
Best Platform Connecting Buyers/Sellers/Financial Institutions	Best Web-Based Supply Chain Financing Solution

**NO APPLICATION FEE**

**Submissions should be made no later than December 2, 2016 and sent to:  
Giulia Cattani, email: [giulia@gfinance.co.uk](mailto:giulia@gfinance.co.uk), Global Finance, St. Mary Abchurch House,  
123 Cannon Street, London EC4N 5AX**

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Regional awards will be given for both Trade Finance and Supply Chain Finance in:

### REGIONAL AWARDS

Africa	Central & Eastern Europe	Middle East
Asia-Pacific	Latin America	North America
Caribbean	Nordic Region	Western Europe

Country awards will be given for the Trade Finance category ONLY in:

### COUNTRY AWARDS

Algeria	China	Hungary	Malta	Portugal	Turkey
Angola	Colombia	India	Mauritius	Poland	Ukraine
Argentina	Croatia	Indonesia	Mexico	Qatar	UAE
Armenia	Czech Republic	Israel	Mongolia	Romania	UK
Australia	Cyprus	Italy	Morocco	Russia	United States
Austria	Denmark	Japan	Mozambique	Saudi Arabia	Uzbekistan
Azerbaijan	Egypt	Jordan	Netherlands	Singapore	Venezuela
Bahrain	Estonia	Kazakhstan	New Zealand	Slovakia	Vietnam
Bangladesh	Finland	Kenya	Nigeria	South Africa	
Belgium	France	Kuwait	Norway	South Korea	
Brazil	Georgia	Latvia	Oman	Spain	
Bulgaria	Germany	Lebanon	Pakistan	Sweden	
Cambodia	Ghana	Lithuania	Palestine	Switzerland	
Canada	Greece	Luxembourg	Panama	Taiwan	
Chile	Hong Kong	Malaysia	Philippines	Thailand	

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### METHODOLOGY

With input from industry analysts, corporate executives and technology experts, Global Finance selects the winners based on objective and subjective factors. Our criteria include trade-related transaction volume, scope of global coverage, customer service, competitive pricing, risk management and innovative products, services and technology. Decisions are informed by provider submissions, and Global Finance will also conduct a poll of corporate readers. Performance will be judged over the period Q4 2015 through Q3 2016.

### ENTRY PREPARATION

*Take advantage of this opportunity to participate in the review process.*

It is not necessary to enter in order to win, but experience shows entries increase the chance of success. In many cases, entrants are able to present information and perspectives that may not be readily available to the editors of *Global Finance*. All submissions are strictly confidential.

**Those making submissions should provide concise information in the following areas:**

1. Transaction volume, market share and scope of global coverage. Submit data on the scale of your trade operations, including comparisons with competitors. For supplier finance awards, also submit number of customers using your solutions, number of countries involved and how many suppliers are enrolled.
2. Customer service. Submit customer endorsements (Global Finance may make further contacts for additional information).
3. Execution skills. Submit examples of client-specific examples of trade transactions and/or implementation of supply chain financing solutions and their associated benefits.
4. Commitment to the business. Submit (year on year) data in terms of technology investment, number of employees dedicated to the business, expansion and capabilities.
5. Technology. Provide examples of cutting-edge technology deployment and product innovation.

**Please fill out the requested information on the final page to ensure that your submission is processed properly.**

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**GLOBAL  
FINANCE**

***Call For Entries***

## **Trade Finance and Supply Chain Finance Awards 2017**

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**Company Name (as you would like it to appear in association with this award, if chosen):**

**Award(s):**

**Country(ies)/Region(s) Being Submitted For:**

**Submission Contact Name/Title:**

**Submission Contact eMail:**

**Line Of Business Head Name/Title:**

**Line Of Business Head eMail:**

**Marketing/Communications Contact Name/Title:**

**Marketing/Communications Contact eMail:**

**Notes:**

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